



## Doing Business with United States Transportation Command (USTRANSCOM)

March 22, 2011



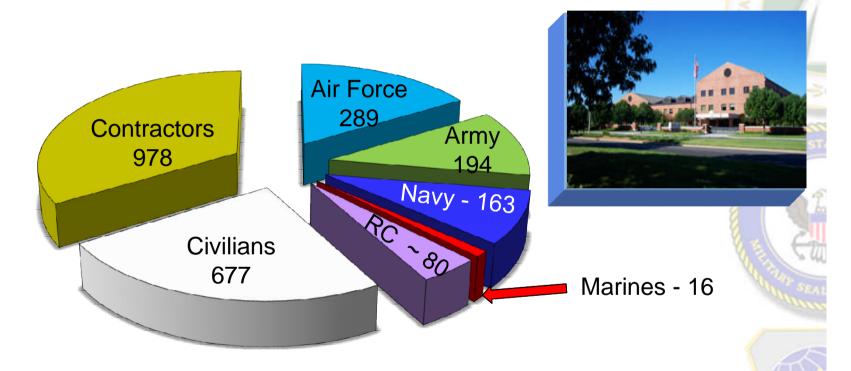


- What is USTRANSCOM and What Do We Do?
- Contract Vehicles
- Forums for Communicating with Industry
- Finding Business Opportunities with USTRANSCOM





# **USTRANSCOM** is a JOINT Command



Staff Total – 2,397 Military, Civilians & Contractors\*

\* FY 11 military and civilian authorizations



## What is USTRANSCOM and What Do We Do?

- "USTRANSCOM is responsible for creating and implementing world-class global deployment and distribution solutions in support of the President, Secretary of Defense, and Combatant Commander assigned missions."
- TCAQ Provides acquisition capability to include contracting and program management functions in support of transportation and distribution for the Department of Defense.
   Acts as business advisor to the commander.



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- GSA Schedules
- Existing Indefinite Delivery/Indefinite Quantity (ID/IQ) contracts
- Open Market Notice and Request for proposal/quote will be posted to Federal Business Opportunities
  - www.fedbizopps.gov
  - Search "HTC711"





### Forums for Communicating with Industry

- Industry Outreach Forums
- Pre-solicitation and Pre-Proposal Conferences
- Requests for Information posted to the Federal Business Opportunities (FBO) website
  - Basis for market research efforts
  - No small business responses, no opportunities for SBSA
  - Very important to respond if interested



### Finding Business Opportunities with USTRANSCOM

- Visit the USTRANSCOM Public Page
  - http://www.transcom.mil/doing\_business.cfm
  - Description and Procurement Forecast
- Office of Small Business Programs
  - Michelle M. Mendez, Director
  - smallbusiness@ustranscom.mil
  - -(618)220-7095





### Doing Business With Websites

- United States Transportation Command (USTRANSCOM)
  - <a href="http://www.transcom.mil/doing\_business.cfm">http://www.transcom.mil/doing\_business.cfm</a>
- Army Military Surface & Deployment Command (SDDC)
  - <a href="http://www.sddc.army.mil/public/Doing+Business+with-">http://www.sddc.army.mil/public/Doing+Business+with-</a>
    h+SDDC/
- Air Mobility Command (AMC)
  - http://www.amc.af.mil/library/businesscustomers.asp
- Defense Information Technology Contracting Organization (DITCO)
  - https://www.ditco.disa.mil/dcop/public/asp/dcop.asp



### Discussion/Questions



